



## Introduction

Thank you for your interest in the Financial Wellness program.

Hope the program was insightful with many implementable take-aways.

Here is a Handbook which gives a glance:

- Stocks/ IPO
- Mutual Funds
- National Pension System (NPS)
- Unit Linked Insurance Plans (ULIP)
- Useful video links to help you with further information
- Finsafe Tips



# **Equity options**







### **Mutual Funds**

- Equity
- Hybrid



Insurance - ULIP



## Direct Equities – Pros & Cons



- Potential for higher returns
- Freedom to create your own portfolio

### Cons



- Figuring out what to buy, when & how long to hold it for
- Risk Management
- Research
- Time & Effort
- Investment size
- Asset allocation
- Concentration risk
- Your emotions
- Taxes
  - Each time you exit
  - International stocks



## **Stocks or Mutual Funds?**

- Do you have a strategy in place to invest?
- Can you keep up with the ever-changing themes in the market?
- Can you regulate your exposure to stocks and sectors and have a rule-based exit plan?
- Do you have the time and resources to manage this portfolio in the long term?
- Is the allocation to stocks large enough to impact your overall portfolio and does it warrant the attention?
- Can you beat index returns consistently, when the best fund managers with large research teams are finding it difficult to do so?
- What is the impact on your emotional health in volatile times?

### **Learning Resources:**

https://www.youtube.com/watch?v=jssRXk951e8





## **Investment Products - Mutual Funds**

#### What are Mutual Funds?

A mutual fund is a professionally managed trust, which pools the investors' money and invests them into stocks, bonds, commodities, money market instruments and other securities. A mutual fund is like a basket of investments and your investment in the fund is a part of that basket.

### **Different Types Of Mutual Funds**

- Equity Funds
- Debt Funds
- Hybrid or Balanced Funds
- Gold Funds
- International Funds

### **Finsafe Tips**:

- Invest in debt funds for short term period
- Invest in Equity Funds for longer term goals (above 7 years)

#### **Learning Resources:**

https://www.youtube.com/watch?v=HlhNhsqWP\_E&t=



## Advantages of Mutual Funds



Professionally managed



No tax implication on exit calls taken within the fund



Funds available across categories



Diversification



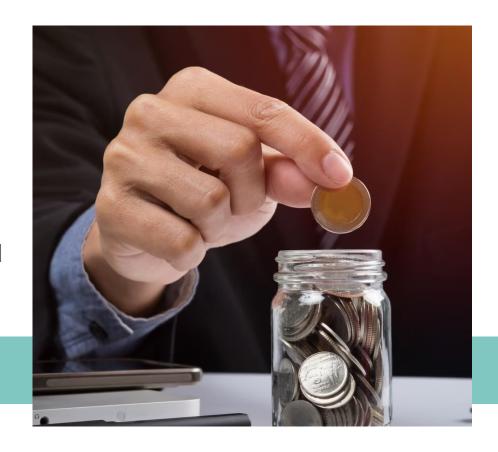
Expense ratios capped



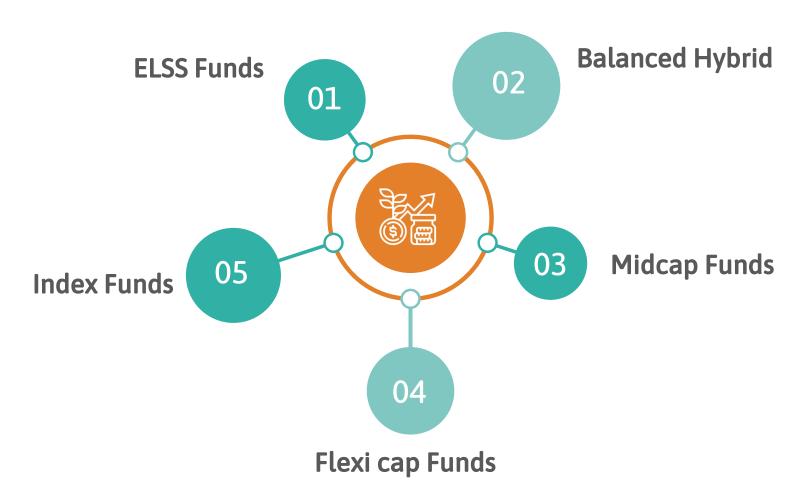
## How to choose an equity fund?

### Goal & Risk appetite

- Choose category based on goal duration & risk appetite
- For eg: Midcap to be chosen if goal is above 10
  years and for investors who can take volatility
- Scheme selection based on consistent risk adjusted returns as well as volatility ratios



## Recommended Categories Of Equity Funds





## Sources for unbiased Mutual Fund recommendations

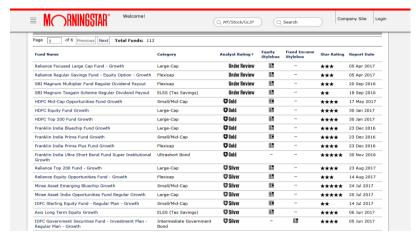


#### https://www.finsafe.in/schemes/

#### **EQUITY FUNDS** Multi Cap Mid & Small Cap Index & Large Cap Quantum LT Equity Fund Mirae Asset Emerging BlueChip Franklin India Tax Shield UTI Nifty Index Fund DSP Small & Midcap Fund Most Focused Multi Cap 35 ICICI Pru Top 100 HDEC Balanced Fund FIXED INCOME FUNDS FOR SPECIFIC INVESTMENT HORIZON 0 - 3 Months 3 Months- 1.5 Years BSL Cash Plus ICICI Pru Flexible Income Plan Birla SL Short Term Fund ICICI Pru Short Term Plan IDFC Ultra Short Term Fund HDEC Medium Term Opportunities Fund L&T Resurgent India Corp Bond Fund L&T Ultra Short Term Fund(G) SRI Short Term Birla SL Treasury Optimizer Plan

#### http://www.morningstar.in/featured-reports.aspx

TATA Short Term



#### **Mint 20 Mutual Fund Schemes**

EQUITY	3-years return (%)		5-years return (%)		Corpus (₹ cr)
LARGE-CAP					
UTI Nifty Index		17.81		16.73	5,380
HDFC Index		17.51		16.53	4,085
Category average		17.52		16.37	
EQUITY FLEXICAP			1		
Canara Robeco Flexi Cap		21.67		19.23	6,143
Parag Parikh Flexi Cap		28.80		22.38	17,220
Category average		20.31		17,47	
EQUITY SMALL AND MIDCAP	1		1		
Axis Midcap		26.43		22.68	15,988
SBI Small Cap		28.57		23.56	10,626
Category average Midcap		23.67		17.47	
Category average Smallcap		27.28		19.12	
EQUITY (TAXSAVER)	1				
Canara Robeco Equity Tax Saver		23.78		19.96	2,893
Mirae Asset Tax Saver		23.56		21.30	10,146
Category average		18.83		16.07	
HYBRID					
BALANCED ADVANTAGE			1		
Edelweiss Balanced Advantage		16.23		14.12	6,331
ICICI Prudential Balanced Advantage		12.97		11.35	36,816
Category average	_	11.54		9.67	
ARBITRAGE			1		
Kotak Equity Arbitrage		4.80		5.35	24,430
Tata Arbitrage*	•	5.10			11,980
Category average	•	4,41	•	4.91	
DEBT	1-year return**		3-years return		Corpus
SHORT TERM		(%)	C	%)	(₹ cr)
HDFC Corporate Bond		4.41		8.85	28,807
IDFC Corporate Bond		3.87		8.05	20,613
Category average		4.23		6.30	
CREDIT RISK					
HDFC Credit Risk Debt		7.44		8.94	8,757
ICICI Prudential Credit Risk		6.61		8.62	8,304
Category average	1	2.51		3.53	
	6-n	nonth	1	-year	Corpus
DEBT (LESS THAN 1 YEAR)	retu	m** (%)	retu	ım** (%)	(₹ cr)
HDFC Money Market		1.88		3.77	15,828
Kotak Money Market	1	1.86	•	3.68	11,454
Category average money market		5.85		6.19	
OUT OF THE BOX	Returns since launch		Date of launch		Corpus (₹ cr)
					100
BHARAT Bond ETF - April 2031		4.95		Jul 2020	10,484

#### MC 30 Funds

LARGE CAP (CORE)				
Canara Robeco Bluechip Equity Fund - Regular Plan - Growth	Despite being large-cap, has managed to beat benchmark consistently			
Mirae Asset Large Cap Fund - Regular - Growth	Among the largest in its category; size not an issue for performance			
FLEXI CAP (CORE)				
UTI Flexi Cap Fund - Growth	Follows a growth-styled approach and managed conservatively. Stable long-term performance			
Parag Parikh Flexi Cap Fund - Growth	Investments in international equities and timely deploying cash, helped			
Kotak Flexi Cap Fund - Growth	Large-size has pushed the fund towards large-caps, but remains adequately diversified			
MID CAP (CORE)				
Kotak Emerging Equity - Growth	Size is bit large for a mid-cap fund, but so far fund has managed well.			
Invesco India Mid Cap Fund - Growth	Small corpus bodes well for a midcap fund. Takes lesser risks			
DSP Midcap Fund - Regular Plan - Growth	Despite a conservative portfolio, performance is good. Well-diversified.			
Axis Midcap Fund - Growth	Consistent performer and manages risks well. Takes active cash calls			
SMALL CAP (SATELLITE)				
Axis Small Cap Fund - Growth	Strong pedigreed. Did well in 2018 and 2019, despite tough markets.			
SBI Small Cap Fund - Regular Plan - Growth	Good stock picking skills. Did well in rising and falling markets.			
ELSS (CORE/SATELLITE)				
Kotak Tax Saver Scheme - Growth	Same manager for over seven years now. 3-year lock-in helps in stock picking			
Canara Robeco Equity Tax Saver - Regular Plan - Growth	Despite a high churn, the scheme has done well across market cycles			
FOCUSED (SATELLITE)				
SBI Focused Equity Fund - Regular Plan - Growth	Invests across large, mid and small sized companies and up to 30 stocks			
Axis Focused 25 Fund - Growth	Invests in up to 25 stocks. Titled towards large-caps last year			
	arrows at up to 20 toosis. Titled to the or anyo-cope day you			
HYBRID				
AGGRESSIVE HYBRID (CORE)				
DSP Equity & Bond Fund - Regular Plan - Growth	Ideal for first-time equity investors. Invests atleast 65% in equities. Well-diversified			
Canara Robeco Equity Hybrid Fund - Regular Plan - Growth	Atleast 65% in equities. Well-diversified, tits towards large-caps			
DEBT				
SHORT TERM (CORE)				
ICICI Prudential Short Term Fund - Growth	Actively-managed. Small portion in perpetual bonds, though monitors risks closely			
HDFC Short Term Debt Fund - Growth	Despite investing 8-10% in AA-rated securities, fund has managed credit risks we			
Axis Short Term Fund - Growth	Consistent performer. Actively-managed. Does not take credit risks			
CORPORATE BOND (CORE)				
Sundaram Corporate Bond Fund - Growth	Invests significantly in high-rated securities. Despite small-size, the fund is well-diversified			
HDFC Corporate Bond Fund - Growth	Largest fund in this category. Invests almost entirely in AAA-rated assets.			
BANKING AND PSU DEBT (CORE)				
IDFC Banking & PSU Debt Fund - Regular Plan - Growth	Fund manager's track record in avoiding credit risks, inspires confidence			
Kotak Banking and PSU Debt Fund - Growth	True to label, avoids private sector firms. Uses Government securities opportunistically.			
Nippon India Banking & PSU Debt Fund - Regular Plan - Growth	Ideal for investment around 3 years. Avoids AT1 bonds. Welf-diversified.			
OTHERS				
INDEX FUNDS/ETFS	Oldest ETF in India. One of the most liquid.			
INDEX FUNDS/ETFS Nippon India ETF Nifty BeES	Oldest ETF in India. One of the most liquid.  An ideal way to invest in gold, without bothering about storage			
O T H E R S INDEX FUNDS/ETFS Nippon India ETF Nifty BeES Nippon India ETF Gold BeES Modital Cowal Nardaq 100 ETF (MOSI Shares NASOAQ 100)				
INDEX FUNDS/ETFS Nippon India ETF Nifty BeES Nippon India ETF Gold BeES	An ideal way to invest in gold, without bothering about storage			



## Make SIP's work for you

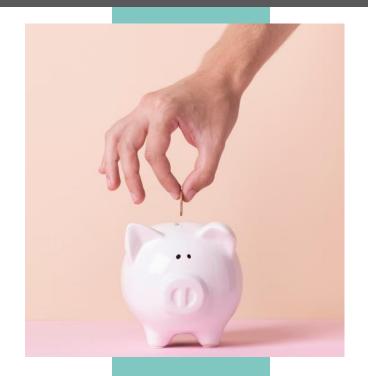
- Invest Early
- Invest Regularly
- Remain Invested
- Diversify
- Do not invest based on tips/ internet

### **Finsafe Tips**:

- Start early and invest regularly in SIP
- Do not try to time the market

### **Learning Resources:**

https://www.youtube.com/watch?v=hDdjmTdq\_\_U&t=





## **Evaluating Fund Performance**

- Relative to Category Average
- Relative to Benchmark
- Goal & holding period
- Qualitative Factors





## NPS Options-Active & Auto Choice

- Equity & related instruments
- Corporate Debt and related instruments
- Government Bonds & related instruments
- Alternative Investment Funds

### **Learning Resources:**

https://www.youtube.com/watch?v=V\_oRpfVDt4s

Under Active choice in NPS, investor gets to choose how their contribution to NPS can be invested into the various asset classes

### The maximum permitted equity investment is 75% of the total asset allocation

In Auto Choice option, funds are invested across the asset classes in a predetermined manner

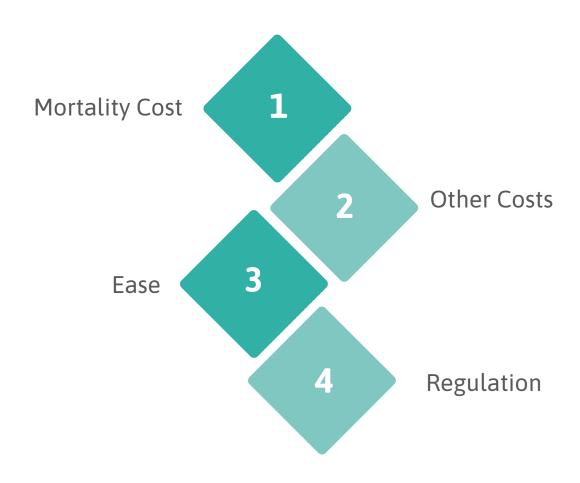
Aggressive Life Cycle Fund

Moderate Life Cycle Fund

Conservative Life Cycle Fund



# Unit Linked Insurance Plan (ULIP)







# **Taxation of Equities**

•

Category	Lockin	STCG	LTCG
Stocks	Nil	< 1 yr : 15%	> 1 yr 10%, if gains above 1 lakh
Intra day trading	Nil	At slab (Treated as business income)	At slab (Treated as business income)
International Stocks	Nil	< 2 yrs : slab	> 2 yrs: 20% with indexation
Derivatives	Nil	At slab	At slab
Mutual Funds	Nil	< 1 yr : 15%	> 1 yr 10%, if gains above 1 lakh
ULIP	5 / 10 years	Tax Free	New rule
NPS	60 years	NA	60% tax free, 40% into annuity which is taxed as per slab



# **Exiting Funds**



Near to a goal



Rebalancing



Fund underperformance



## Summary

- Exposure to equities is a must
- Index and NPS Active Equity are a good starting point
- Managing losses and family concerns:
  - Be an informed investor
  - Volatility is an opportunity
  - Keep investing

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